

## **FAQ: WA FARMLINK & FARM TO FARMER**

### **Q: Why is Tilth Alliance shifting its focus away from Washington FarmLink?**

Tilth Alliance is moving away from providing technical assistance to farmers and more toward peer-to-peer learning, education, and engagement.

### **Q: What does this change mean for the future of Farm to Farmer?**

Farm to Farmer provides land access to a new generation of farmers. By inheriting Washington FarmLink, Farm to Farmer will move from serving three counties in Washington (King, Pierce and Skagit Counties) to serving the entire state of Washington.

### **Q: What will happen to my Washington FarmLink listing(s) and data?**

Any active listings you have on wafarmlink.org will automatically transfer to farmtofarmer.org on November 19th. From that point on, anyone visiting wafarmlink.org will be redirected to farmtofarmer.org. Rest assured that your data will remain protected in the transfer process.

If you do NOT want your listing to be transferred to Farm to Farmer, please email [terirakusin@tilthalliance.org](mailto:terirakusin@tilthalliance.org) no later than October 22<sup>nd</sup>, 2021 to confirm that you would like to opt out of this transfer.

### **Q: Can Tilth Alliance still support me as a farmer?**

Yes. Tilth Alliance supports Washington farmers in the adoption and employment of organic, regenerative, and sustainable farming, and advocates for programs, policies, and resources that support a more sustainable food future. We offer peer-to-peer farmer education via our [Farm Walks program and podcast](#) and annual [Tilth Conference](#), provide funding for farmers using sustainable growing practices through the [Washington State Organic and Sustainable Farming Fund](#), and help farmers expand market channels and increase visibility to the buyers and with [Eat Local First](#). Sign up for our Farmer e-Newsletter [here](#) and learn more about our farm programs [here](#).

### **Q: What services does Farm to Farmer provide?**

We help farmers clarify land search goals, identify priorities for suitable land, connect with landowners about opportunities, understand financial readiness and traditional and alternative financing options, identify equitable farmland leases, complete due diligence on specific farm properties, and access education and training opportunities.

We help landowners clarify goals for leasing or selling land, identify food production barriers for non-farming landowners, connect with service providers and resources, develop equitable lease agreements, connect with farmers interested in leasing or purchasing land, understand land use and infrastructure development needs, and access succession and transition planning resources.

**Q: How does Farm to Farmer differ from Washington FarmLink?**

Farm to Farmer includes a [website](#) that allows farmers and landowners to create listings about their land search and tenure goals. People with active listings can send private messages to one another.

In addition to the online tool, Farm to Farmer offers personalized technical assistance to current and aspiring farmers, farming and non-farming landowners, real estate agents, and organizations looking to expand their incubator or ag park programs. Farm to Farmer coordinators use their personal farming experience to provide full-service support to participants, guiding them through the process of buying, selling, or leasing land from start to finish. In addition to land matching services, we help program participants clarify goals, identify barriers, understand financing options, develop or navigate leasing agreements, complete property due diligence, connect with service providers, and more.

**Q: Who funds Farm to Farmer?**

Washington Farmland Trust was able to launch Farm to Farmer in 2018 thanks to support from The Bullitt Foundation, Pierce Conservation District, Gary E. Milgard Family Foundation, UNFI Foundation, and Sustainable Path Foundation. We have grown Farm to Farmer over the last three years thanks to funding from many place-based strategic partners, including King Conservation District, MJ Murdock Charitable Trust, Washington Department of Veterans Affairs, Washington Department of Agriculture, Western Sustainable Agriculture Research and Education, and USDA's Beginning Farmer and Rancher Development and AgVets programs.

**Q: Who do I go to if I have questions about my Washington FarmLink listing(s)?**

WA FarmLink Coordinator, Teri Rakusin at [terirakusin@tilthalliance.org](mailto:terirakusin@tilthalliance.org)

**Q: Who do I go to if I have questions about Farm to Farmer?**

Farm to Farmer Network Manager, Nayla Jimenez Cabezas at [naylajc@wafarmlandtrust.org](mailto:naylajc@wafarmlandtrust.org)

**Q: How can I support the work of Washington Farmland Trust and/or Tilth Alliance?**

Make a financial contribution to Washington Farmland Trust at [wafarmlandtrust.org/donate](http://wafarmlandtrust.org/donate) or to Tilth Alliance [here](#).

Learn about other ways to support farmer training and resources [here](#).

Share the news that there is now one go-to resource for farmers to buy, sell, and lease land in Washington: [farmtofarmer.org](http://farmtofarmer.org).